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REALTOR® Earns rCRMS (Certified Risk Management Specialist) Certification

Tucson, AZ (Grassroots Newswire) 5/20/2009 -- “J.T.” James J. Tsighis, an Associate Broker with Realty Executives Southern Arizona was recently awarded the rCRMS (Certified Risk Management Specialist) certification by the Arizona Association of REALTORS®. Individuals completing the program learn the fundamentals of brokerage and other areas of real estate specialization, allowing them to better serve prospective clients and customers.

Tsighis was awarded the certification after completing four required courses covering contracts, agency, title/escrow, disclosure and one elective course. Courses are taught by leading Arizona real estate attorneys.

The rCRMS (Certified Risk Management Specialist) Certification program is designed to provide members with the knowledge and skills to successfully manage real estate transactions for clients while reducing exposure to risk.

REALTORS® who earn this certification go the extra mile to protect their client's interests. They recognize that in today's litigious society, REALTORS® need to anticipate the pitfalls in a real estate transaction for their clients and themselves, and be well prepared to avoid them.

Tsighis, Vice-chairman of the Risk Management Committee for the National Association of REALTORS® is among the first in the state to earn this certification.

“J.T. is the consummate professional and we are pleased to congratulate his latest accomplishment of receiving the rCRMS designation. This demonstrates his never ending quest to add to his wealth of experience and expertise, which he so generously shares with the agents as their business coach at our company,” said Sue Cartun, Chief Operating Officer of Realty Executives Southern Arizona.

About Realty Executives: Realty Executives Southern Arizona is the largest locally-owned real estate brokerage in southern Arizona (with twelve offices and over 350 hundred real estate agents) and ranks in the top 175 out of nearly 90,000 real estate brokerages nationwide. An industry leader in agent training and use of technology to

better serve clients, Realty Executives Southern Arizona is a member of an international network with offices and service partners across the US and in fourteen foreign countries.

About Realty Executives International

Realty Executives International, the nation's first 100-percent commission company, has been perfecting its business model for more than 43 years and is one of the fastest-growing real estate franchises in North America. The Phoenix-based, privately held company has more than 800 franchises in 14 countries, including offices in the United States, Canada, South Africa, Mexico, Australia, Israel, Costa Rica, France, Greece, Panama, Nicaragua, Columbia, Belize and Indonesia. Publications like *Entrepreneur*, *Success* and *Inc.* magazines have all ranked Realty Executives International, Inc as a leader based on franchise growth, management stability and financial soundness. For additional company information, call 1-800-252-3366, or visit www.realtyexecutives.com

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